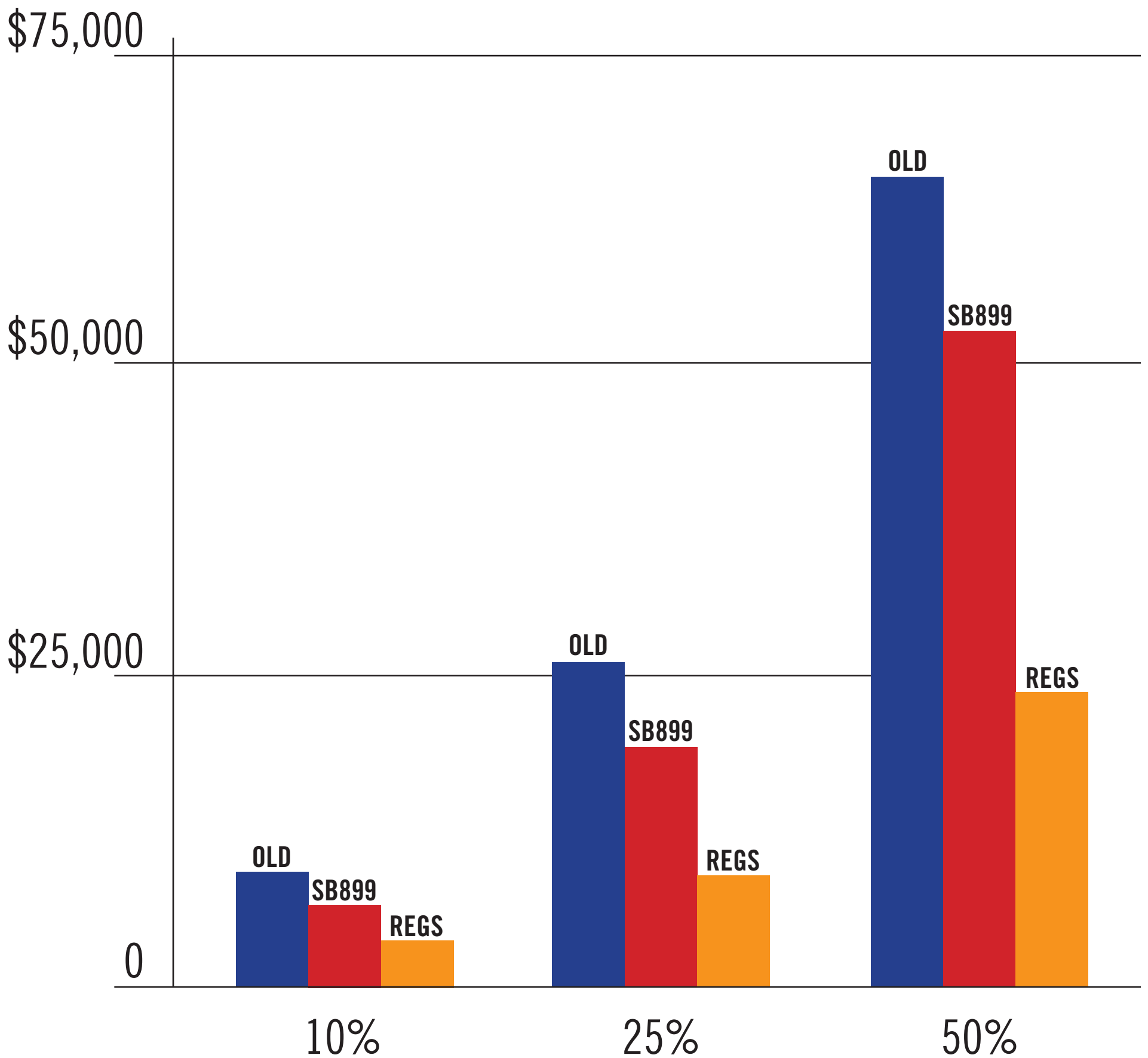


Regulations Cut Disability Benefits by 54%

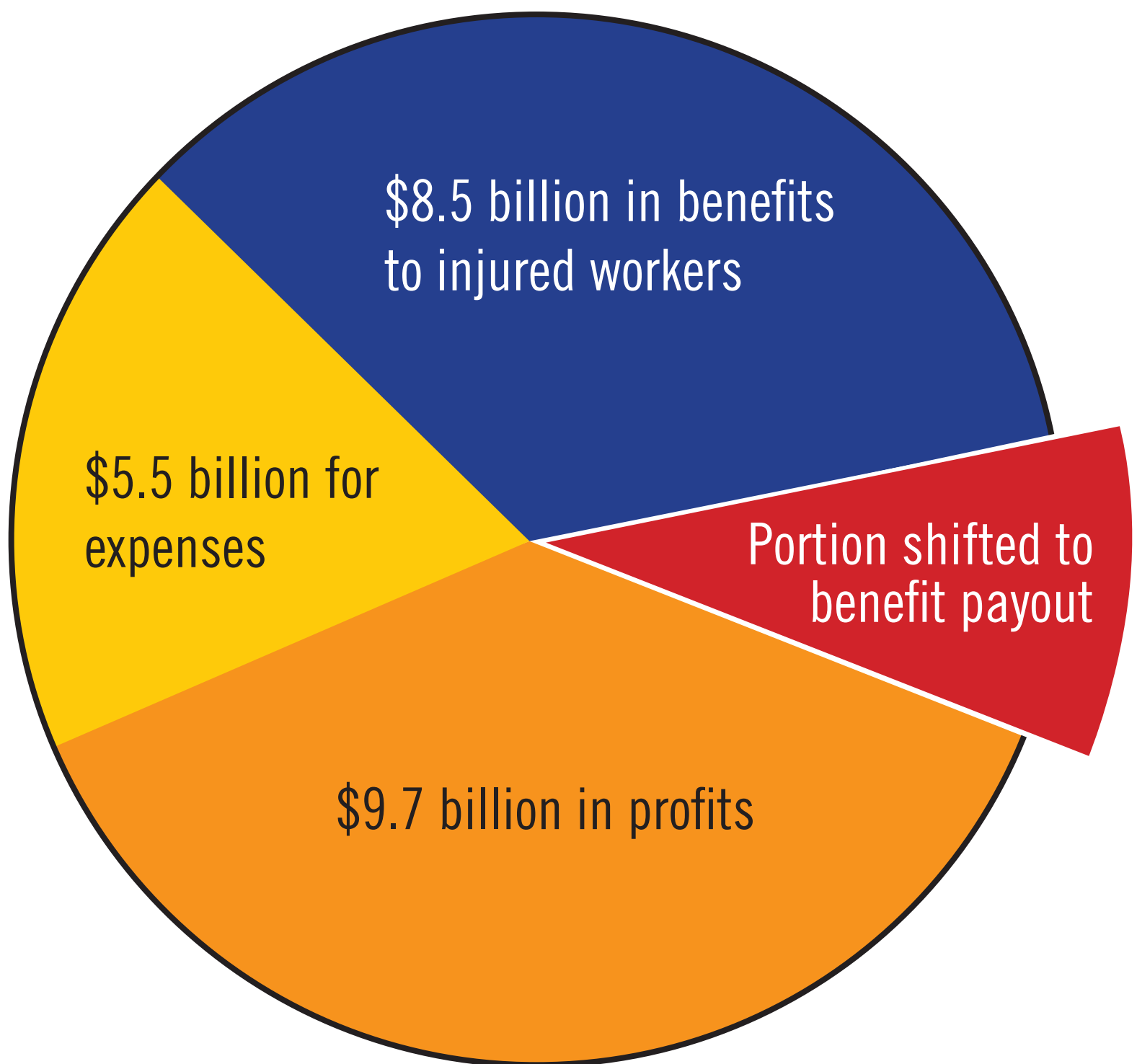


Three Sample Permanent Disability Ratings

Permanent Disability Ratings Percentage	10%	25%	50%
Benefit before SB899	\$9,257.50	\$26,565.00	\$65,780.00
Benefit under SB899	\$5,914.00	\$19,697.00	\$53,029.00
Benefit after regulations	\$3,372.00	\$9,237.00	\$23,802.00

No Rate Increase Needed to Correct the 54% Disability Cut

2004 Insurance Premium of \$23.6 billion



With a 41% profit margin in 2004, insurers can shift part of their profits to disability benefits and avoid premium increases.